

ESTIMATING COURSE

Purpose:	Normally taken by Account Holding Customers staff that have attended our Basic Principles Course. This course is designed to build on the roof estimating knowledge gained on that course and to facilitate firmer specifications and increased Sales.
Who should attend?	Roofing Contractors, Estimators, Builders Merchants' staff with responsibility for estimating roofing products/quantities for sales representatives.
Number of Delegates:	6 minimum/8 maximum per course.
Duration of the Course	Two Days Day One: 09.00-16.30 (approximately) Day Two: 09.00-16.30 (approximately)
Catering:	Tea, coffee and buffet lunch is provided
Dress Code & Safety:	Smart casual for conference room work
Course costs:	£145.00 + VAT. Includes all course materials and catering
Accommodation costs:	One or two night's accommodation at a local hotel at inclusive negotiated rates if required. All rooms have private facilities.
Course Content – Introduction to:	Scale, Pitch, Constants, Reading Architect's Drawings, Identifying Sales opportunities and Site Survey exercise
Course Content – Take off from drawings, including:	Plain tiles – roof and vertical, Interlocking tiles, Cambrian Slates, Fittings and Accessories, Ventilation requirements, Practical outside Survey and Estimating Exercise and Rapid Ridge
Dates & Contact Details:	Scheduled throughout the year. Current availability from the Course Administrator

Redland Training and Resource Centre

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