



## BASIC PRINCIPLES OF PITCHED ROOFING & ESTIMATING

- Purpose:** To give Account Holding Merchants or Roofing Contractors' staff a good understanding of pitched roofing.
- To give them confidence in dealing with our products and systems – partly by practical hands-on experience and partly by conference room presentations.
- CONFIDENCE, WHICH GENERATES SALES & SPECIFICATION
- Who should attend?** Account Holding Directors, Managers, Representatives, Secretarial, Administration, Yard and Counter Staff – anyone who deals with tiles sales and handling and requires a basic but sound knowledge.
- Number of Delegates:** 6 minimum/8 maximum per course
- Duration of the Course & Catering:** Two days - 09.00-16.15  
Tea, coffee and buffet lunch is provided
- Dress Code & Safety:** Both days have elements of practical and theory. Practical exercises are carried out on model roofs in heated workshops. Delegates should wear comfortable working clothes and safety boots. Safety boots are available for loan for the duration of the course.
- Accommodation costs:** One or two night's accommodation at a local hotel at inclusive negotiated rates if required. All rooms have private facilities.
- Conference Room session:** Brief History of Redland brand, Basic Principles of tiling a simple roof, Introduction to Estimating + Use of Redland Technical Literature, Condensation problems and control, Wind loading – the need to fix tiles, British Standards
- Workshops:  
Practical fixing of:** Underlay, Batten, Gauge out and Lay Concrete Interlocking tiles  
Eaves Ventilation, Cloaked verge and half tiles, Mortar bedded verge, Ridge – dry verses wet, nails, clips, Ventilation tiles, Rosemary Clay, Plain tiles, Tile & half (gables), Eave tiles, Valley tiles, Bonnet hips, Arris hips
- Dates:** Please contact the Training Centre for current availability.

**Redland Training and Resource Centre**

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